Fruit Cup Prices

How buyers and sellers shape prices

3.E.6 "Explain that prices are influenced by interactions between buyers and sellers in markets."

NAME _____ DATE _____

1 READ AND MARK

Read it twice

YOUR JOB Underline two things buyers do or say, and circle two price choices sellers make. Look for how the buyers' actions and sellers' choices connect.

Nia's Fruit Cups

1. At the park fair, Nia sells cups of cold fruit. She asks $2 for each cup. Many families want a snack, and by noon her cooler is nearly empty. Some buyers say they would pay $3 for a cup. Nia raises her price to $3 for the few cups left. Buyers who still want fruit choose to pay it.

2. The next morning, Nia brings plenty of fruit cups and asks $3 again. Fewer people at the fair want fruit because the day is cool. Several buyers walk away when they see the price. Nia lowers it to $2, and more buyers choose to buy a cup. A price that worked yesterday does not always work today.

3. At the next fair, another seller offers fruit cups for $2. Nia starts at $3, but buyers can choose the other seller. To win some of those buyers, Nia lowers her price to $2. Now both sellers offer the same price. In this market, prices can change as sellers offer goods and buyers decide what they will buy.

2 ANSWER WITH EVIDENCE

Use the passage

1. Why does Nia raise her price to $3 on the first day?

2. On the cool morning, how do buyers' choices affect Nia's price?

3. How does the other seller affect Nia's price at the next fair?

4. Why does the $3 price work on the first day but not on the cool morning?

3 YOUR TURN

Your own words

Imagine you sell handmade bookmarks at a school fair. In two sentences, tell what buyers do and how their choice leads you to change your price.

ANSWER KEY

Fruit Cup Prices

GRADE 3 · 3.E.6

PART 1 · READ AND MARK

Underline two things buyers do or say, and circle two price choices sellers make. Look for how the buyers' actions and sellers' choices connect. Accept any marking that follows this job and points at the right text.

PART 2 · ANSWERS

#	QUESTION	ANSWER
1	Why does Nia raise her price to $3 on the first day?	**Her cooler is nearly empty, and some buyers say they would pay $3.**
2	On the cool morning, how do buyers' choices affect Nia's price?	**Several buyers walk away at $3, so Nia lowers the price to $2.**
3	How does the other seller affect Nia's price at the next fair?	**The other seller offers cups for $2, so Nia lowers her price to $2 to win some buyers.**
4	Why does the $3 price work on the first day but not on the cool morning?	**On the first day, buyers want fruit and some will pay $3. On the cool morning, fewer people want fruit and several walk away at that price.**

PART 3 · YOUR TURN (SAMPLE ANSWER)

I ask $2 for each bookmark, but many buyers say they only have $1 to spend. I lower my price to $1 so those buyers can choose a bookmark.

Accept answers that connect a buyer action to a seller's price choice. For Your Turn, the price may rise or fall if the buyer action gives a sensible reason for the change.