New Mexico at Work

Explore how local work supports the state's economy.

3.C.4.3.B "Examine how the development of recent economic activities has contributed to the state's economy, identifying examples of goods and services provided by local businesses and industries (e.g., commercial agriculture, manufacturing, tourism…"

NAME _____ DATE _____

1 READ AND MARK

Read it twice

YOUR JOB Underline two goods, circle two services, and write 1 and 2 beside two different ways these activities help local workers or businesses earn money.

How Work Helps New Mexico

1. On a New Mexico chile farm, workers pick bright red peppers. Farms sell these peppers to food makers. A nearby factory turns some peppers into jars of salsa. As farms and factories grow, they need people to grow, cook, and pack food. Peppers and salsa are goods that can be sold. The money from sales helps pay workers, who may then spend money at other local businesses.

2. Visitors also bring money into New Mexico. A family might pay a local guide to show them a desert trail. A guide provides a service, not a good to take home. Some Tribal nations run shops where visitors buy pottery made by Tribal artists. The shops sell goods and provide jobs. When more people visit, guides and shops can earn more money for their communities.

3. In Albuquerque, Kirtland Air Force Base is a military installation. It provides jobs for service members and other workers. The base also buys supplies and services, such as building repairs, from businesses. A worker might use pay from the base to buy lunch at a nearby cafe. That cafe can then pay its own workers. In this way, work at the base helps other local businesses earn money.

2 ANSWER WITH EVIDENCE

Use the passage

1. How do the chile farm and salsa factory help workers and other local businesses?

2. What service does the local guide provide, and how does it bring money into New Mexico?

3. What good can visitors buy at the Tribal shops, and how do the shops help their communities?

4. Name two ways Kirtland Air Force Base helps other businesses earn money.

3 YOUR TURN

Your own words

Invent a New Mexico business that is not in the passage. In three sentences, name its good or service, tell who would use it, and explain how it could help the local economy.

ANSWER KEY

New Mexico at Work

GRADE 3 · 3.C.4.3.B

PART 1 · READ AND MARK

Underline two goods, circle two services, and write 1 and 2 beside two different ways these activities help local workers or businesses earn money. Accept any marking that follows this job and points at the right text.

PART 2 · ANSWERS

#	QUESTION	ANSWER
1	How do the chile farm and salsa factory help workers and other local businesses?	**They pay people to grow, cook, and pack food. Those workers may spend their pay at other local businesses.**
2	What service does the local guide provide, and how does it bring money into New Mexico?	**The guide shows visitors a desert trail. Visitors pay the guide for that service.**
3	What good can visitors buy at the Tribal shops, and how do the shops help their communities?	**Visitors can buy pottery made by Tribal artists. The shops earn money and provide jobs.**
4	Name two ways Kirtland Air Force Base helps other businesses earn money.	**The base buys supplies and services from businesses. Its workers can also spend their pay at nearby businesses.**

PART 3 · YOUR TURN (SAMPLE ANSWER)

My New Mexico bike repair shop would fix flat tires as a service. People who ride to school or work could use it. The shop would pay a worker and buy parts from another local store.

For the marking job, accept any two goods, two services, and two distinct ways money reaches local workers or businesses. For Your Turn, accept a new business idea that names a good or service, identifies a customer, and explains a plausible local economic benefit.