Services All Around

Explore how different businesses meet people's needs.

6.C.6.3.C "Tertiary Sector: Businesses that provide services to consumers (e.g., Costa Rica's ecotourism, New York Stock Exchange, Houston's MD Anderson Cancer Center)."

NAME _____ DATE _____

1 READ AND MARK

Read it twice

YOUR JOB Underline what each worker or organization does for others. Circle the people who receive or use each service.

Three Places, Three Services

1. In Costa Rica, a family joins a guided walk through a rain forest. Their guide points out a sleeping sloth, explains why the trees matter, and helps the group stay on marked trails. The family pays for the guide's time and knowledge, not for a sloth or a tree to take home. This kind of travel is called ecotourism when it aims to enjoy nature while protecting it and supporting local communities. The walk provides visitors with an experience, so the guide's business is part of the tertiary sector.

2. Far away, the New York Stock Exchange runs a marketplace where shares of companies are bought and sold. A share is a small piece of ownership in a company. Investors use brokers and trading systems to place orders in this marketplace. The exchange provides rules and systems that help those trades happen. It does not make the shoes or computers that some listed companies sell. Instead, it offers a service that helps people and businesses trade ownership. That makes the exchange another example of the tertiary sector, even though no hiking trail is involved.

3. At MD Anderson Cancer Center in Houston, Texas, patients visit for cancer care. Doctors, nurses, and other workers examine patients, plan treatments, and answer questions. The center uses medicines and machines, but its main work is providing medical services to people. A patient does not visit to buy a machine to take home. Like the forest guide and the stock exchange, the center meets a need by doing work for others. Tertiary businesses can look very different because people need many kinds of services, from travel experiences to trading systems to health care.

2 ANSWER WITH EVIDENCE

Use the passage

1. What does the guide provide for the family in Costa Rica? Why is it a service rather than a product to take home?

2. How does the New York Stock Exchange serve people who want to trade shares?

3. MD Anderson uses medicines and machines. Why does the passage still place it in the tertiary sector?

4. The forest guide and MD Anderson meet different needs. What do they have in common as tertiary-sector examples?

3 YOUR TURN

Your own words

Imagine a neighborhood business that is not in the passage. In three sentences, name the business, explain what it does for customers, and explain why that work belongs in the tertiary sector rather than making a product.

ANSWER KEY

Services All Around

GRADE 6 · 6.C.6.3.C

PART 1 · READ AND MARK

Underline what each worker or organization does for others. Circle the people who receive or use each service. Accept any marking that follows this job and points at the right text.

PART 2 · ANSWERS

#	QUESTION	ANSWER
1	What does the guide provide for the family in Costa Rica? Why is it a service rather than a product to take home?	**The guide provides a walk, information, and help on the trails. The family pays for the guide's time and knowledge, not an object to take home.**
2	How does the New York Stock Exchange serve people who want to trade shares?	**It provides a marketplace, rules, and systems that help investors trade shares.**
3	MD Anderson uses medicines and machines. Why does the passage still place it in the tertiary sector?	**Its main work is providing medical care to patients, not making or selling machines.**
4	The forest guide and MD Anderson meet different needs. What do they have in common as tertiary-sector examples?	**Both do work for people: the guide provides a travel experience, and MD Anderson provides medical care.**

PART 3 · YOUR TURN (SAMPLE ANSWER)

A bicycle repair shop fixes bikes for riders. A mechanic adjusts brakes so customers can ride safely. This is a tertiary service because customers pay for repair work, not for a new bicycle made by the shop.

Accept other accurate descriptions of the services and their users. For Part 3, accept a new business if the response clearly explains the service it provides rather than a product it makes.